

The Week Gone By

Weekly Newsletter



Parag's View 

Don't swing at every ball ...

It is very easy to forget when you are a stock or a mutual fund investor, as Warren Buffett likes to say, that you don't have to swing at every pitch.

Similarly, co-relating this to Cricket, it can be said that the way our brain is designed, basically, any ball that is anywhere near the bat is going to look like a easy hit. To wait for that loose ball takes an enormous amount of discipline and practice, which is why you and I, if we were facing a professional fast bowler, would strike out.

We haven't had that practice, and we haven't been able to develop that discipline, no matter how many games of cricket we have played.

But at the same time it is not to say that as investors, individuals are at a disadvantage against the professionals.

I think individuals, if they define the rules of the game properly, can be much more restrained about which ball they swing at than professionals can.

Professionals are paid to swing, because what do fans in the cheap seats scream at a cricket game? They scream, "We want a SIX" If you are a professional money manager standing at the crease, you can't take an infinite number of balls; you have got to swing, because you are being paid to perform, and you are being paid to perform now.

But individuals can wait, only if they understand the limitations of how our mind works.

Thus, it is very important to design your environment so that you are surrounded by things that echo your own personal goal, so that if you want to have a long-term perspective, you have to make sure you are not calling your equity brokers 10 times a day to get rates, or that if you are going on internet 10 times a day, you are not updating the price of your portfolio.

Because it is that constant updating that will doom you to constantly perceive things that aren't there and to take action.

Zensar Technologies Limited

Research Trainee : Raunak Onkar

Zensar Technologies Limited (Zensar) is a mid-tier global IT-services company comfortably spread across offerings such as Global Outsourcing Services (GOS), Innovative Technology Solutions (ITS) & Enterprise Application Services (EAS). The GOS offerings mainly cater to the Application Portfolio Management (APM) arm of the business, which deals with ADM, IMS, Testing, BPO & other IT & IT enabled services whereas the ITS, caters to the Product Engineering Services (PES) for Embedded solutions & electronics manufacturing. The EAS looks after the Oracle & the SAP implementation business worldwide. Zensar has a presence in Indian, American, European, South East Asian & the Middle East markets. The company is rapidly building up a talent force for incorporating the Service Oriented Architecture (SOA) into all its deployments. As of Q4 FY08, Zensar has some 120 odd SOA consultants who are implementing the SOA into all their new solutions. The company targets mainly Fortune 1000 companies as well as FTSE 100, as their clients. They have an admirable client base & have made a couple of strategic acquisitions to widen their reach in the EAS segment.

Zensar has ten subsidiaries incorporated in India, UK, Germany, Singapore US & China.

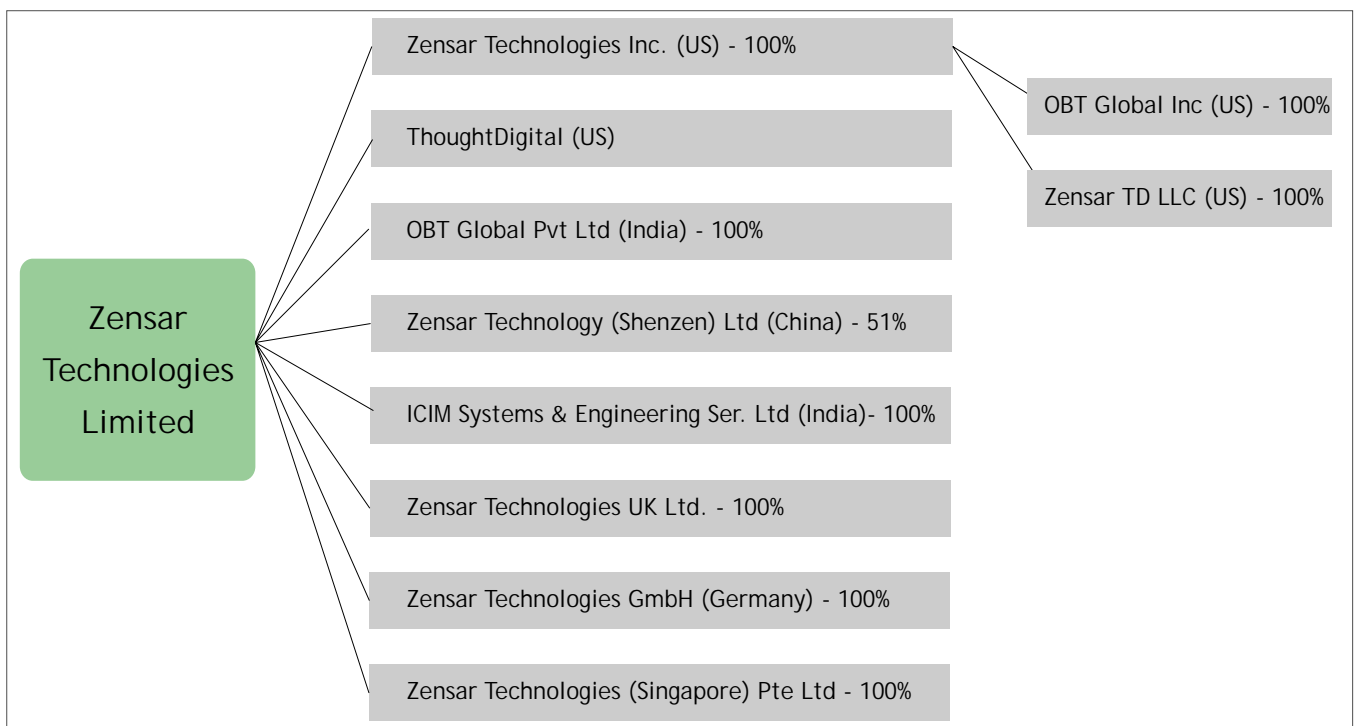
[Continued to Page 2](#)

Inside

[Bajaj Auto Limited : Page 3](#)

[Reliance Power Bonus Bamboozle : Page 3](#)

[Jyoti Structures Limited : Page 4](#)



Zensar's limited exposure to the US markets & the Financial Services clients hasn't completely shielded it from the sub prime debacle. Its acquisition of ThoughtDigital, an US based Oracle solutions provider, had clients hit by the subprime shockwave. The company had to commit ~ \$800,000 towards losses pertaining to the subprime hit clients. Although the payment would be subsequently made, meanwhile Zensar has to shed its share of subprime tears. Zensar's (60/40) JV with the Japanese EZA Ltd, namely, Zensar Advanced Technology Limited (ZATL); marks its entry into the software development market for embedded & motion picture systems.

60% of the company's revenues come from the Electronics manufacturing business, 13% from the retail segment & the rest of it from the Financial Services vertical. The revenue mix of Zensar is, 50% from the US, ~23% from EU & ~27% from the rest of the world. They expect a shuffle in the figures in the revenue split for EU & the ROW. The utilization & the attrition rates for FY08 are at an impressive 80% (Excluding trainees) & 4.5% respectively. Zensar has an onsite / offshore employee mix of 70:30 but expects to turn it around to 60:40 by the end of next year.

Guidance

Zensar is sitting on an order book of around \$140 to \$145 million for the following year. 60% of their revenues for the following year would be from fulfilling long term contracts. For FY09, the management expects a revenue growth @ 20 - 21% amounting to total revenues of ~ Rs 950 crores & an expected PAT growth @ 24 - 25% i.e Rs 80 - 82 crores. Due to wage inflation & losses from a subsidiary, it is observed that Zensar had brought in a price hike of about 4-6% in FY08, yet no plans of further price rise are seen on the horizon. The company has estimated a wage hike of 8.5 - 9.0% in India whereas 2.5% overseas in the following year. The company is relatively cash light with just Rs 50 cr in its coffers whereas it has to repay a debt of about Rs 60 cr by the end of next year. They continue to follow the same hedging strategy of 70% of revenues. The company plans to recruit about 350 campus graduates in the next six months on an average of 70 hires per month. Zensar has estimated a CAPEX of Rs 40 Crores for FY09. Zensar plans to grow inorganically by way of some small acquisitions in Germany or Switzerland to improve their EU presence, although a fixed time line hasn't been declared as per when the actual acquisitions might materialize.

During FY08, Zensar achieved a 29% turnover growth but the PAT growth was limited at 12%, as the margins corrected by 2% from 14.8% to 12.6%. Although the company has clocked a consistent growth in EPS over the years, currently with around Rs 27 FY08 EPS, it is trading very cheap at a P/E of just 5.3x. This is also cheap considering the moderate to good guidance by the management. At this price, we maintain a positive view on the company & the scrip.

Bajaj Auto Limited - De-merger

Research Analyst : Jigar Valia

We had quite an eventful last week, with the new Bajaj Auto (demerged) getting listed on Monday and Reliance Power going ex-bonus on Friday.

The generally value accretive de-merger argument did not seem to have worked for Bajaj Auto as the group shed a few % of their combined & individual market capitalization. Did it have anything to do with the fact that Bajaj Auto upon de-merger got removed from most of the key indices like the Sensex, Nifty and also the internationally popular MSCI, wherein it got replaced by Jaiprakash Associates, Power Grid Corporation & the likes of JSW Steel respectively.

Index Investing would have had its toll on the Bajaj scrips, apart from various other reasons, some of which were discussed in our note released a few days ago. (Also appended in this report). Apart from the other perspectives we considered, we also perceive that the slight market pressure on the scrip outgoing from key indices, provides an opportunity for long-term investors incase of fundamentally sound stocks.

[Click Here for our latest viewpoint on Bajaj Auto Limited : Post De-merger Listing](#)

Reliance Power Bonus Bamboozle - Not a Zero-Sum Game!

Research Analyst : Jigar Valia

Anil Ambani has always been known for his financial astuteness especially regarding deal-structuring and capital raising, ever since his early days in the pre-split DAG (Dhirubhai Ambani Group). The pied-piper also had its going at the time of its hyped Reliance Power issue, until the sudden liquidity pull-back ahead of the listing.

Anil Ambani has then tried his part to regain some lost credibility and the latest stint to issue bonus shares from his personal holdings to the minority stakeholders was the prime step on this front, flavoured with yet another financial innovativeness. However, when the going is tough, tough gets tougher! This is exactly what has happened, as the market has got better of the connoisseur himself.

Firstly, we look at the facts of the bonus resolution approved in April this year. Anil Ambani decides to give 3:5 bonus to the non-promoter group (erstwhile 10%) for some 'shareholder value creation', which is basically to pacify the IPO investors, who had some hard reality check upon listing. He also compensates the other stakeholder Reliance Energy through a gift of 6.15 Cr shares. So in overall it is a 60% bonus gain to the non-promoter investors with an overall 6% dilution in the company.

Pre-Bonus shareholding	: Promoter Group = 90 & Public = 10 [Total = 100]
Post-Bonus shareholding	: Promoter Group = 90 & Public = 16 [Total = 106]

However, scrip shed to the entire extent of 3:5 bonus ratio and even more, correcting by almost 40%. Well, the smartly structured arrangement has not seemed to have worked as the scrip plummeted by a massive 40% upon just 6% dilution in equity. Wouldn't it be the same even if Mr. Ambani allowed himself the privilege of getting the bonus shares? Not to forget Reliance Energy, who would now be feeling of being so ill compensated.

While clearly the math has gone wrong here, experts still harp about the inherent overvaluation of the scrip and would feel better for some sanity has finally come to the markets, fundamentally speaking. But then we ask, why suddenly on this day? What a coincidence! Was not the company overvalued, the very previous day when it traded on cum-bonus basis? Finally, it's better late than never. Still, as to whether the scrip will bounce back or the fundamentalists would yet carry the day, we give a tentative nod to the R factor.

Jyoti Structures Limited

Research Analyst : Anuj Anandwala

Introduction

Jyoti Structures Limited (JSL), incorporated in 1974 has been providing turnkey solutions in the field of High Voltage Power Transmission Lines and Substations for the past 27 years. It has a strong presence in the domestic market enjoying nearly 17-18% market share & has extended its operations to around 33 countries around the world. It undertakes turnkey projects on a global scale, offering a complete range of services from Design, Engineering Consulting, Tower Testing, Manufacturing, Construction and Project Management. Till date it has supplied over 550,000 MT of transmission line towers, structures to various utilities in India and abroad.

Business & Capacities

JSL's manufacturing plants are located at Nashik and Raipur. Its current capacity stands at 94,000 MTPA, equally distributed between its two manufacturing facilities. JSL was earlier into the business of refractories, through its ~100% subsidiary Jyoti Refractories Limited. This company has closed operations for the past some time & its spare facilities are now being converted to manufacture transmission towers. 18,000 MT of capacity will get added for JSL at this facility near Nashik by early FY08. JSL also has an in-house Tower Testing station at Igatpuri.

JSL has formed a Joint Venture company in Dubai, viz. Gulf Jyoti International LLC, with Gulf Investment Corporation (GIC). This unit in Dubai Investment Park shall have a manufacturing capacity of 33,000 MTPA (on a 2 shift basis) & can be extended up to 50,000MTPA.

JSL is one of the few players who apart from TL is also in building sub-stations & rural electrification. With sizable tower manufacturing capacity, tower testing facilities and presence in the sub-station segment, JSL is certainly at a slight advantage against its counterparts.

JV Modalities

Gulf Investment Corporation, the 70% partner in the Middle East JV, is an investment company setup by the GIC countries to promote investments & projects in the region. Jyoti Structures, the 30% partner, will look after the operational aspects and will get a 15% of profits as management fees. Also it would earn a one time income of 5% of the project cost of ~Rs. 650Mn. JSL's investment in the JV will be reflected under investments and it would account for dividend income and management fee income from JV on a recurring basis. There would be no proportionate consolidation of financials in this case.

While the operating margins may be a tad lower than the domestic margins, the 5% target NPM should be achieved comfortably on account of various considerations like zero tax, lower interest rates and logistics savings. Gulf Jyoti would focus mainly on the upcoming potential markets like Middle East & North Africa. According to international studies, Middle East & North Africa markets may witness investments in power transmission lines to the tune of \$73bn & \$29bn respectively over the period of 2005-30. We expect Gulf Jyoti to witness good order inflow due to proven background of JSL in terms of technology & implementation of projects & it would drive its top & bottom line in coming years.

Quarterly Financials

JSL reported a top line jump of 35% YoY to Rs. 4.1Bn. On a 12MFY08 basis, top line growth was a healthy 41% YoY. Operating Profit for JSL during 4QFY08 jumped 33% to Rs. 515.5Mn. Also, on a 12MFY08 basis, the company reported

a 37% YoY growth to Rs. 1.72Bn. Net profit for JSL during 4Q, grew by 21% to Rs. 193Mn. On a 12MFY08 basis, the company saw a net profit jump of 32% to Rs 724 million.

JSL currently derives 84% of its order book from the domestic market (of which 65% is from PGCIL). Also, 65% of its order book comes from Transmission line projects, 20% from REC and 15% from substation projects. The company witnessed, Rs 4 billion+ of order inflows during 4QFY08.

Valuations & Recommendation

We observe that JSL has been trading at a modest premium to its counterpart KEC International. While KEC is a larger & geographically a much diversified player, JSL has demonstrated a higher growth rate in business. With no major difference between the two players qualitatively, we believe that both of them should command similar valuations. At CMP of Rs. 125, the scrip is trading at P/E of 14.2 on FY08 EPS of Rs. 8.9. Considering the growth momentum & improved financial performance; we believe that company will continue to command attractive valuations.

Earnings Statement								
YE March (Rs. Mn.)	Q408	Q308	Q-Q(%)	Q407	Y-Y(%)	FY08	FY07	Y-Y(%)
Net Revenues	4,100.6	3,455.3	18.7%	3,043.4	34.7%	13,704.0	9,708.4	41.2%
Cost of Materials	2,806.8	2,367.2	18.6%	1,456.4	92.7%	8,984.4	5,440.6	65.1%
Gross Profit	1,293.9	1,088.1	18.9%	1,587.0	-18.5%	4,719.6	4,267.8	10.6%
(Increase) / Decrease in Stock in trade	36.5	(51.1)	-171.5%	171.7	-78.7%	(47.0)	441.4	-110.6%
Staff Costs	93.3	88.1	6.0%	86.6	7.8%	347.2	266.5	30.3%
Erecting & Sub-Contracting Expenses	357.0	389.5	-8.3%	507.9	-29.7%	1,705.4	1,440.7	18.4%
Other Expenses	291.6	224.0	30.2%	431.8	-32.5%	995.3	865.3	15.0%
Total Expenditure	778.4	650.4	19.7%	1,197.9	-35.0%	3,000.9	3,013.9	-0.4%
Operating Profit	515.5	437.7	17.8%	389.1	32.5%	1,718.7	1,253.9	37.1%
OPM (%)	12.57%	12.67%	-0.8%	12.78%	-1.7%	12.54%	12.92%	-2.9%
Other Income	6.3	4.0	56.6%	1.0	537.4%	15.2	8.2	85.3%
EBITDA	521.8	441.7	18.1%	390.1	33.8%	1,733.9	1,262.1	37.4%
Depreciation	18.2	16.7	8.7%	16.1	13.1%	67.0	58.2	15.2%
EBIT	503.6	425.0	18.5%	374.0	34.6%	1,666.9	1,203.9	38.5%
Interest	157.4	105.3	49.5%	100.3	57.0%	464.3	328.9	41.2%
PBT	346.2	319.7	8.3%	273.8	26.5%	1,202.6	875.1	37.4%
Tax	153.6	118.2	29.9%	114.4	34.2%	478.5	324.9	47.3%
PAT	192.6	201.5	-4.4%	159.3	20.9%	724.1	550.2	31.6%
Equity Capital	162.4	162.3	0.1%	161.4	0.6%	162.4	161.4	0.6%
EPS	2.4	2.5	-4.5%	2.0	20.2%	8.9	6.8	30.8%
Ratio Analysis								
Profitability								
YE March (Rs. Mn.)	Q408	Q308	Q-Q(bps)	Q407	Y-Y(bps)	12M08	12M07	Y-Y(bps)
OPM (%)	12.6%	12.7%	(9.7)	12.8%	(21.5)	12.5%	12.9%	(37.4)
EBITDA (%)	12.7%	12.8%	(6.0)	12.8%	(9.4)	12.7%	13.0%	(34.7)
EBIT (%)	12.3%	12.3%	(1.9)	12.3%	(0.9)	12.2%	12.4%	(23.7)
PAT (%)	4.7%	5.8%	(113.6)	5.2%	(53.8)	5.3%	5.7%	(38.3)

Jyoti Structures Limited - Financials

Earnings Statement					Balance Sheet				
Particulars (Rs Mn)	FY05	FY06	FY07	FY08	Particulars (Rs Mn)	FY05	FY06	FY07	FY08
Total Revenues	4,396.1	6,978.2	9,708.4	13,704.0	Equity Capital	138.2	138.2	161.4	162.4
- Growth (%)	44.9%	58.7%	39.1%	41.2%	Reserves	806.0	1,063.2	2,596.7	3,249.8
Total Expenditure	3,985.7	6,230.3	8,454.5	11,985.3	Share Warrants : Up Front Price	0.0	14.7	0.0	0.0
Operating Profit	410.4	747.9	1,253.9	1,718.7	Shareholders Funds	944.2	1,216.1	2,758.1	3,412.2
Other Income	4.7	20.9	8.2	15.2	Borrowed Funds	1,119.4	1,609.3	1,595.0	2,248.9
EBITDA	415.1	768.8	1,262.1	1,733.9	Deferred Tax Liability	68.8	77.7	76.8	80.7
Depreciation	39.3	48.3	58.2	67.0	Total Liabilities	2,132.4	2,903.1	4,429.9	5,741.8
EBIT	375.8	720.4	1,203.9	1,666.9	Fixed Assets	441.1	546.2	563.4	630.0
Interest	194.7	258.4	328.9	464.3	Investments	87.1	165.7	185.1	159.7
PBT	181.1	462.0	875.1	1,202.6	Current Assets				
Tax	65.8	185.3	324.9	478.5	Inventory	914.9	1,213.4	763.5	785.4
PAT Before EI	115.3	276.7	550.2	724.1	Sundry Debtors	1,837.8	2,487.1	3,635.0	4,988.2
- Growth (%)	110.9%	139.9%	98.8%	31.6%	Loans & Advances	455.8	516.8	1,064.8	1,147.5
Reported PAT	115.3	276.7	550.2	724.1	Cash & Bank Balance	171.4	38.2	92.4	137.4
					Other Current Assets	538.5	633.3	905.2	1,183.9
					Current Liabilities				
					Sundry Creditors	2,276.5	2,557.6	2,607.1	2,876.8
					Provisions	39.9	141.2	196.1	430.6
					Net Current Assets	1,602.1	2,190.1	3,657.6	4,935.0
					Miscellaneous Expenditure	2.2	1.1	23.9	17.2
					Total Assets	2,132.4	2,903.1	4,429.9	5,741.8
Ratio Analysis					Ratio Analysis				
Particulars	FY05	FY06	FY07	FY08	Particulars	FY05	FY06	FY07	FY08
OPM (%)	9.3%	10.7%	12.9%	12.5%	Debt/Equity Ratio (x)	1.2	1.3	0.6	0.7
EBITDA (%)	9.4%	11.0%	13.0%	12.7%	Inventory T/o Days	76.0	63.5	28.7	20.9
PBIT (%)	8.5%	10.3%	12.4%	12.2%	Debtors T/o Days	152.6	130.1	136.7	132.9
PAT (%)	2.6%	4.0%	5.7%	5.3%	Advances T/o Days	37.8	27.0	40.0	30.6
Interest Cover (x)	1.9	2.8	3.7	3.6	Creditors T/o Days	189.0	133.8	98.0	76.6
EPS (Rs.)	1.7	4.0	6.8	8.9	Working Cap T/o Days	133.0	114.6	137.5	131.4
P/E (x)	74.6	31.1	18.3	14.0	Fixed Assets T/o (Gross)	6.1	8.2	10.4	13.0
P/BV (x)	1.8	1.4	3.7	3.0	DPS (Rs.)	0.2	0.4	0.6	0.8
BVPS (Rs.)	68.2	87.9	33.9	41.8	Dividend Payout (%)	14.4%	11.1%	8.8%	9.0%
Market Cap (Rs. Mn.)	1,721.4	1,721.4	10,050.6	10,111.6	Dividend Yield (%)	0.2%	0.4%	0.5%	0.6%
M Cap/Sales (x)	0.4	0.2	1.0	0.7					
EV (Rs. Mn.)	2,582.3	3,126.8	11,368.1	12,063.4					
EV/EBITDA (x)	6.2	4.1	9.0	7.0					
EV/Sales (x)	0.6	0.4	1.2	0.9					
Order Book/Sales (x)	2.3	1.8	1.9	2.2					
ROCE (%)	18.2%	25.5%	27.8%	29.5%					
RONW (%)	12.2%	22.8%	20.1%	21.3%					

Local Equity Market					
INDICES	02-Jun-08	Week Ago	% Chng	Month Ago	% Chng
Sensex	16,415.57	16,649.64	(1.41)	17,287.31	(5.04)
Nifty	4,870.10	4,946.55	(1.55)	5,165.90	(5.73)
CNX Nifty Junior	8,221.35	8,541.00	(3.74)	9,170.95	(10.35)
S&P CNX500	3,959.65	4,037.35	(1.92)	4,222.10	(6.22)
CNX Midcap 200	6,562.70	6,747.40	(2.74)	7,004.80	(6.31)
CNX IT	4,688.35	4,390.35	6.79	4,357.65	7.59

International Equity Market					
INDICES	02-Jun-08	Week Ago	% Chng	Month Ago	% Chng
DJIA	12,638.32	12,479.63	1.27	13,010.00	(2.86)
Nasdaq	2,522.66	2,444.67	3.19	2,480.71	1.69
S&P 500	1,400.38	1,375.93	1.78	1,409.34	(0.64)
FTSE 100	6,053.50	6,087.30	(0.56)	6,087.30	(0.56)
Nikkei 225	14,338.54	14,012.20	2.33	13,766.86	4.15
Hang Seng	24,533.12	24,714.07	(0.73)	25,755.35	(4.75)
HSCEI	13,770.51	13,636.41	0.98	14,230.25	(3.23)

MSCI Indices					
MSCI Indices	02-Jun-08	Week Ago	% Chng	Month Ago	% Chng
The World Index	1,525.73	1,517.41	0.55	1,530.19	(0.29)
Emerging Market	1,210.04	1,207.96	0.17	1,207.46	0.21
EM Asia	454.27	455.54	(0.28)	480.33	(5.43)
EM India	485.79	493.19	(1.50)	549.15	(11.54)

Commodities					
Commodities	02-Jun-08	Week Ago	% Chng	Month Ago	% Chng
GOLD (\$/oz)	886.50	925.10	(4.17)	852.70	3.96
SILVER (\$/oz)	16.88	18.19	(7.20)	16.19	4.26
ALUMINIUM (\$/t)	2,931.00	3,001.00	(2.33)	2,840.00	3.20
COPPER (\$/t)	7,935.00	8,180.00	(3.00)	8,220.00	(3.47)
CRUDE - BRENT (\$/bbl)	127.78	131.57	(2.88)	110.30	15.85
CRUDE - WTI (\$/bbl)	127.35	132.19	(3.66)	111.80	13.91

Transportation					
Commodities	02-Jun-08	Week Ago	% Chng	Month Ago	% Chng
World SCALE	185.00	205.00	(9.76)	180.00	2.78
BALTIC FREIGHT INDEX	1,440.00	11,465.00	(0.22)	9,439.00	21.20

Forex					
FOREX	02-Jun-08	Week Ago	% Chng	Month Ago	% Chng
USD	42.16	42.75	(1.38)	40.47	4.19
GBP	83.57	84.63	(1.25)	79.91	4.58
EURO	65.58	67.38	(2.68)	62.62	4.72
YEN	39.96	41.35	(3.36)	38.74	3.15

Global Listings					
Scripts	31-May-08	Week Chng	Month Chng	Premium/D iscount	Share per ADR/GDR
Infosys ADR	49.11	13.89	(1.30)	5.49%	1
Wipro ADR	14.16	10.02	(1.00)	17.23%	1
ICICI Bank ADR	37.73	(4.29)	(11.59)	0.86%	2
Satyam ADR	29.10	16.40	(2.65)	17.18%	2
HDFC Bank ADR	99.75	0.24	(11.78)	2.42%	3
MTNL ADR	4.05	(16.84)	(12.57)	-8.25%	2
Dr. Reddy ADR	16.27	1.62	4.85	-3.95%	1
Reliance GDR	114.00	(4.80)	(8.59)	-0.02%	2
ITC GDR	5.20	5.05	(8.33)	0.68%	1
Ranbaxy GDR	12.55	9.13	(3.28)	0.15%	1
L & T GDR	73.00	9.61	(10.84)	3.19%	1

Top Gainers & Losers of the Week		
Top Gainers	Jun 2, 08	% Chng
Zandu Pharmaceutical Works Ltd.	8,132.80	18.73
Bhushan Steel Ltd.	909.70	15.85
Balaji Telefilms Ltd.	208.65	14.77
Tata Consultancy Services Ltd.	1,039.15	11.45
Lakshmi Energy & Foods Ltd.	277.35	10.74
Chambal Fertilizers & Chemicals Ltd.	83.80	10.70
Sterling Biotech Ltd	216.05	10.15
ICI India Ltd.	594.45	9.37

Top Losers		
Nepc Micon Ltd	15.70	(19.28)
Asian Electronics Ltd.	147.90	(16.49)
Jyoti Structures Ltd.	123.75	(15.12)
Indian Overseas Bank	116.05	(15.11)
Oriental Bank of Commerce	171.80	(14.95)
BPL Ltd.	48.60	(14.81)
Harrisons Malayalam Ltd.	100.80	(14.14)
India Glycols Ltd.	295.85	(13.87)

Sectoral Performance			
Sectors	Week	Month	3 Months
Paints	3.09	(4.51)	2.82
Brew/Distilleries	1.70	0.28	(1.84)
Fertilisers	1.35	(2.50)	(9.59)
Pesticides And Agrochemicals	0.94	4.78	5.70
Pharmaceuticals	0.65	(1.10)	3.25
Cigarettes	0.37	(1.32)	4.15
Aluminium	0.22	9.58	5.49
Personal Care	0.05	(3.53)	2.51
Finance - Housing	(0.06)	(2.93)	(1.26)
Computers - Software	(0.28)	(2.96)	4.21
Diesel Engines	(0.42)	(7.74)	(13.65)
Chemicals - Organic	(0.65)	(2.87)	(5.30)
Chemicals - Speciality	(0.69)	2.56	1.59
Chemicals - Inorganic	(0.75)	(2.45)	(4.13)
Telecommunication - Services	(0.76)	(5.24)	(4.15)
Steel And Steel Products	(0.80)	1.13	(8.36)
Miscellaneous	(1.52)	(3.38)	(12.56)
Food And Food Processing	(1.71)	0.88	(7.26)
Metals	(1.75)	3.74	11.03
Abrasives	(1.93)	(5.05)	(23.88)



DISCLAIMER

This report does not constitute or form part of, and should not be construed as, any offer of sale or a solicitation to buy any security. The information contained herein is from sources believed to be reliable, but no representation or warranty, express or implied, is made to its accuracy. PPFAS and/or its clients may have positions in the securities mentioned in the report and may offer to buy, sell such securities or any related investments.